

## SPEAKER PROFILE

# Lavon Gray

Dr. L. Lavon Gray has spent the past 35 years investing in leaders across the United States and around the world. In addition to his extensive experience as a speaker, teacher, and leadership coach, Gray holds a Ph.D. with a specialization in administration, and has done post-doctoral work at Harvard University, as well as leadership development training through the Disney Institute. An award-winning author, he holds a certificate in conflict resolution from Cornell University and is a professional member of the National Speaker's Association, Forbes Coaches Council and a certified leadership coach with The John Maxwell Team.

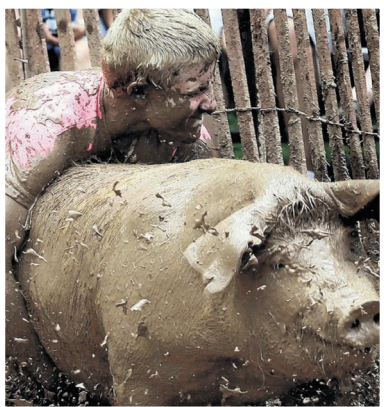
### General Session

*Four Keys to Building Meaningful Professional & Personal Relationships*

Monday, Dec. 3, 9:30 am

As I nervously sat in my first graduate school class, the professor distributed a required reading list that included Carnegie's classic. That was more than 30 years ago, but the principles in Carnegie's book continue to play a central role in all aspects of my life. In fact, I've reread the book every year since being introduced to it in 1989. Why? The answer is simple: Relationships matter.

So how do we build meaningful relationships that transcend transactional acquaintances? What practical steps can we take to ensure we're building relationships that matter? Gray will review four keys to help you develop a relationship-building strategy that's right for you.



### General Session

*Never Wrestle With Pigs*

Monday, Dec. 3, 2:45 pm

George Bernard Shaw said, "I learned a long time ago to never wrestle with a pig. You both get dirty and the pig likes it." During this humorous and inspiring keynote, audiences explore the importance of relational skills in dealing with conflict. More importantly, they are challenged to identify the battles worth fighting...and how to do it without looking and smelling badly!

